



National Minority Business Enterprise Input Committee

ARCO

DESIGN/BUILD

Hebrew Dixon
Director, Supplier Diversity

Opportunities



Hyatt Road (Newark, NJ)
300,000 SF Industrial Building



HILCO (Philadelphia, PA)
700,000 SF Industrial Building

Project Opportunities:

- Site Work and Site Utilities
- Interior and Exterior Concrete
- Tenant Build-Out

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Scan to Register as a Supplier with ARCO Design/Build



Construction Industry Group (CIG)

Hebrew Dixon, Chairperson
CIG

Among the largest groups of companies in the construction industry that have a strategic desire to work with MBE firms

Who comprises CIG?

- Over 40 Companies
- Combined revenue for construction companies is over 100++B
- All Corporate Members with NMSDC
- Many are members of NMSDC Regional Affiliates
- Comprised of more than construction companies in our membership including:
 - **Walt Disney AMES**
 - **Disney Worldwide Services**
 - **Microsoft**
 - **Mera-Tech**
 - **5/3 Bank**
 - **United Rentals**

Connect with our CIG Members: Use your app or look for our CIG Ribbons.



Orascom Construction USA, Inc

Shekinah Fountain - - Shekinah.fountain@weitz.com

Opportunities

PROJECT NAME	LOCATION	START
Immanuel Lighthouse Senior Living	Omaha, NE	Q4 2023
Lynn University P3 – Michaels – Student Housing	Boca Raton, FL	2024
Colorado School of Mines Residence Hall	Golden, CO	2024
Shell Point Senior Living Expansion	Florida	2024
Ralston Public Schools	Omaha, NE	2023 and 2024 starts
LCS Woodland Hills Senior Living / CCRC	Los Angeles, CA	2025
Enso Verde Senior Living	Los Angeles, CA	2025



CVS Health

Nicole Van Valen, Senior Manager, CVS Health Enterprise Procurement Supplier Diversity

Opportunities

- **HVAC / Refrigeration** (*self performing suppliers; service at least one whole state*)
- **Signage Maintenance** (*outside of our stores; roll out 2024*)
- **Health & Wellness Stores** (*millwork; national presence preferred; roll out 2024*)
- **Armored Truck Services**
- **Employee Recognition Program**
- **General Contracting** (*renovation project; not from ground up*)
- **For – Resale – Products** (*retail ready or cvs.com planograms*)

CVS Health Enterprise Supplier Diversity Team / [CVS Health Supplier Diversity Registration Portal](#)

(Note: Exhibiting at the NMSDC Conference & Exchange: Booth #2057)



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OA23
OPPORTUNITY ACCELERATOR
IGNITING GROWTH

Deployment: November 27, 2023

Improving MBE Search Effectiveness at the NMSDC

Kris Oswold

MBE Profile Enhancements

- Add capability statement, video, and logo
- Add strategic alliances and key business relationships
- Add UNSPSC codes <https://www.ungm.org/Public/UNSPSC>
- More guidance on business descriptions
- New display, export, and email capabilities
- Self-service updates enabled
- List additional certifications

Update your profile:

- 10/23 & 10/24: NMSDC Booth
- 10/25: Level 300, café area

MBE Search Application

- MBE2MBE search expanding to national reach
- Improved keyword matching
 - UNSPSC description hierarchies
 - NAICS descriptions
 - Keyword libraries
- New fields and filters to refine results
- Results returned by relevance

Learn more about MBE Search:

- NMSDC Booth at :15 & :45 after the hour
- 10/24 at 2:55 pm: Power Talk by iDataLytics (Sunil Nair)



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The Panther Group

Sean Cogdell

Opportunities

- Promotional Items: Mugs, T-Shirts, Jackets, Hoodies, etc.
- Insurance & Broker Services: Health, WC, Professional
- Computer Hardware, Peripherals & Office Equipment
- Home Office Set-ups: Desks, Chairs, etc.
- Custom Software Development Services
- Office Supplies: All

Nuria Navarro, Panther Procurement / (781) 373-6020 / NNavarro@ThePantherGroup.com

Please visit us at **Booth 1857**



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CDW CORPORATION

Germaine Reece

Business Diversity Market Leader - Central

Opportunities

- Hardware/Software Distribution
- IT Services (Managed Services, Networking & Infrastructure, Data & Physical Security, Data Center, Mobile Technology, Cybersecurity, Cloud Solutions, Structured Cabling, A/V Installation, IT Project Management, and more)
- Multiple opportunities for Tier 2
- Opportunities in the U.S. and Canada

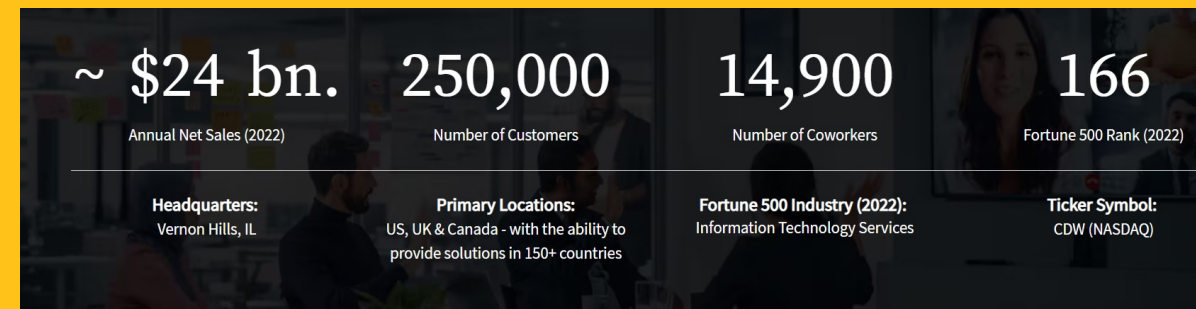
Who/How to Contact

- Register your company, <https://cdw.supplierone.co/>

NMSDC Attendance

- tech:Scale Booth #1791

CDW AT A GLANCE





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Volvo Group

Ashley Campbell

Responsible Purchasing and Supplier Diversity NA

Opportunities

- eMobility- battery cell components, recycling
- Third Party Manufacturing services
- Heat Treating Equipment
- Engineering Services
- Piping- exhaust and electric cooling

Please scan QR Code, and stop by Booth 1226
Ashley.Campbell@volvo.com



(Note if exhibiting at the NMSDC Conference & Exchange)



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International Paper

Marianne Aguiar

Opportunities

- General maintenance services
- PIAS (Painting, Insulation, Abatement and Day to Day Scaffolding)
- MRO (Repair services)
- Raw Materials (Adhesives)
- Raw Materials (Starch – in 50lbs bags or super sacks preferably)

IPSupplierDiversity@ipaper.com

<https://internationalpaper.supplierone.co/>



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DuPont- Maria Prince - Booth #2039

- **Packaging**
 - Box/Bag and Zebra Labels
 - Metal Cartridges
 - PE Forms
 - Aluminum Tubes
 - Core Plugs
- **Logistics – Warehouse**
- Dallas TX
 - Hazmat Material and Controlled Temperature Required
- Phoenix AZ
 - Non Haz Material, general storage
- Pacific Northwest
 - Climate Controlled with Class A Hazmat Material
- **Chemical Manufacturing**
- **MRO**
 - Contractors
 - Mechanical
 - Electrical
 - Civil
- **Marketing and Communications**
 - Advertising and Print, Meeting and Events
- **Human Resources**
 - Translation Services
- **Consulting**
 - Niche Consulting (DEI, Business Operations, Risk Management)

Maria Prince/supplier.diversity@dupont.com